

# North East Collaborative Bank. Delivered.

Growing a medical collaborative bank for Doctors in Training



**£11.5m saved** since FY18/19, with an average annual saving of **£2.3m**



Over **2,148 active DiTs** registered on the bank



**32,000 shifts** covering **137,619 hours** booked between July 23 – July 24



Worker Passporting saved **3 mins per booking**, a total of **49.45 hours** in one month



*We've been successful in securing regional collaboration, not only in terms of addressing and harmonising pay rates, but also in improving the patient safety side. With some 50% of the doctors rotating around the region, we're now using a workforce that is aware of how we operate within the region and the systems at the individual hospital trust sites.*

*The collaborative bank ensures that we have doctors and dentists working at the level, specialty and competence that they have been trained to do within the NHS."*

**Linsey Richards**  
Head of Human Resources  
Lead Employer Trust, Health Education  
England North East

## The Challenge

In 2017, Liaison Workforce was tasked with developing and implementing a collaborative bank across North East England and North Cumbria for Doctors in Training (DiT), to bring extra rigour and transparency in the area of compliance.

The bank was required to reduce the overall expenditure associated with medical temporary workforce, benefitting from workforce intelligence detailing hours worked by DiT, and being able to passport workers across the region to facilitate true collaboration.



## The Solution

We worked with the Lead Employer Trust (LET) for the North East and North Cumbria Integrated Care System to develop Flexishift – an innovative collaborative bank service for Doctors in Training.

Since 2017, the bank has expanded to include nine Trusts across the region, enabling passporting of workers and increasing flexibility for clinicians.

Working in partnership with HEE NE, we introduced robust compliance measures, developing our technology to track Doctor rotations and creating significant time efficiencies through managing worker compliance and eligibility.

Our Client Services team continue to proactively ensure the best usage of the collaborative bank on a long-term basis.



## The Outcomes

- **Total savings of over £11.5m**
- **Average annual saving of £2.3m** vs agency use in the last 3 years.
- More than **2,148 active DiTs** registered on the bank, covering **80 specialties** (including 9 difficult).
- Between July 2023 and July 2024, **32,000 shifts covering 137,619 hours** were booked.
- **Average fill rate of 76%** across all specialties between September 23 – July 24.
- Worker passporting saving an average of **3 minutes per booking**, totalling **49.45 admin hours** in one month alone across the region
- Many specialties have seen an increase in their fill rate in the past 12 months, including Neonatal Medicine (**+43%**), Plastic Surgery (**+35% increase**), and Acute Internal Medicine (**+30%**)



To find out more about Liaison Workforce's bank and collaborative bank solutions, and how they can benefit your organisation or system, please get in touch on 0845 603 9000 or email [info@liaisongroup.com](mailto:info@liaisongroup.com)