

ADE Savings. Delivered.

Agency Direct Employment (ADE) project success



£3.4million in ADE savings



95% ADE utilisation achieved

The Challenge

In July 2023, North East London NHS Foundation Trust were keen to begin an Agency Direct Employment (ADE) and efficiency savings project, with the aim of increasing their ADE engagement and compliance.

In turn, it was anticipated that this would increase savings at the Trust, reduce missed savings and result in better agency provider management.

The Solution

Liaison Workforce provided best practice TempRE training on how to book ADE agency workers. A project plan was issued with a monthly meeting booked.

Liaison issued the Trust's ADE Mandate to all agencies to confirm that all future agency workers provided to the Trust must be ADE. Reporting was provided to highlight all standard placement workers, shift length, and cost for the Trust to target.

Standard Placement Alerts were set up to notify when any new standard placement bookings were made and the tools and processes to manage Agency Direct Employment and Standard Placement Bookings were provided.

Liaison trained all Trust agency bookers through our 'Liaison Academy' which highlights best practice, what to watch out for, and how to negotiate with agencies to ensure that any future cost is kept to a minimum.

The Outcomes

- Achieved ADE **savings of £3.4m.**
- ADE **utilisation of 95%.**
- Increase of utilisation and savings, and a **decrease in missed savings.**
- **ADE Mandate issued** to all agencies.
- **Reports and alerts** issued to the Trust.
- Training provided to ensure **ongoing best practice.**
- Ongoing **support and compliance** of ADE from agency partners.

“The data and intelligence provided by Liaison from TempRE is first-rate. Their robust analytics and insights have allowed us to make data-driven decisions, increase our ADE utilisation and savings and reduce our standard placement booking to further increase savings.”

Gillian Mead
Temporary Staffing Booking
and Transformation Manager,
North East London NHS Foundation Trust



To find out more about Liaison Workforce's ADE solution, and how it can benefit your organisation or system, please get in touch on 0845 603 9000 or email info@liaisongroup.com