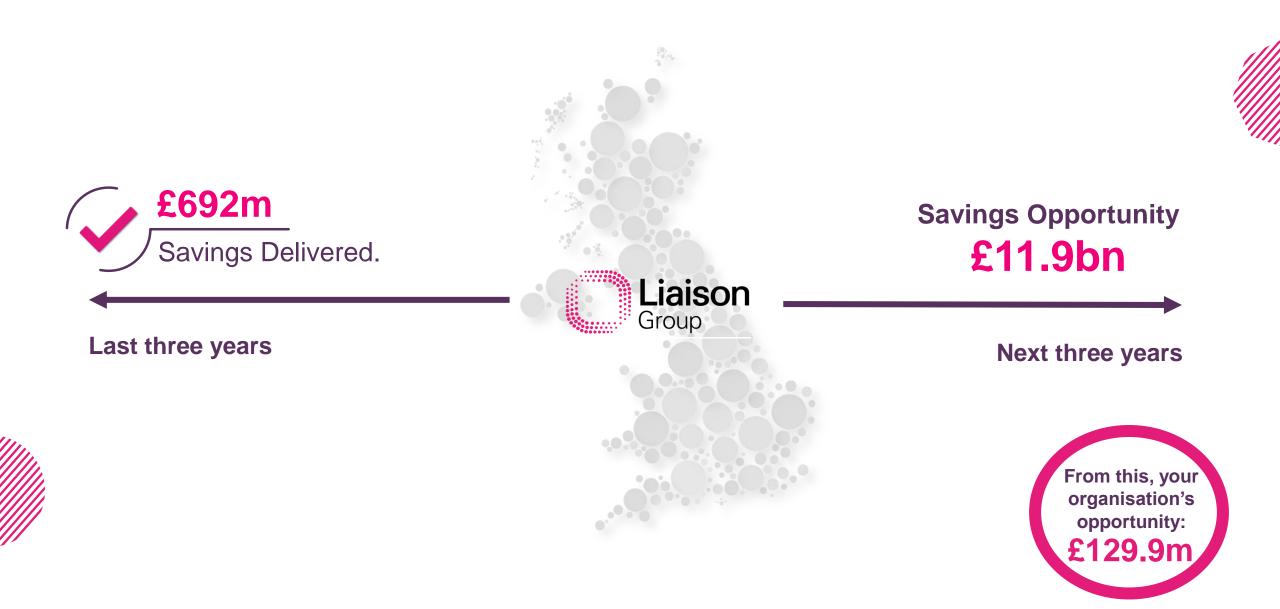




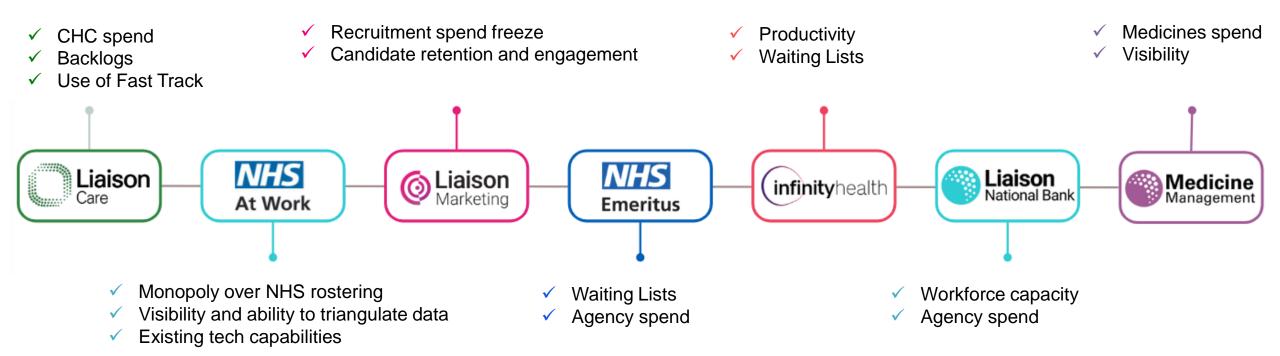
Three-year savings and transformation opportunities

The National Savings Opportunity with Liaison Group

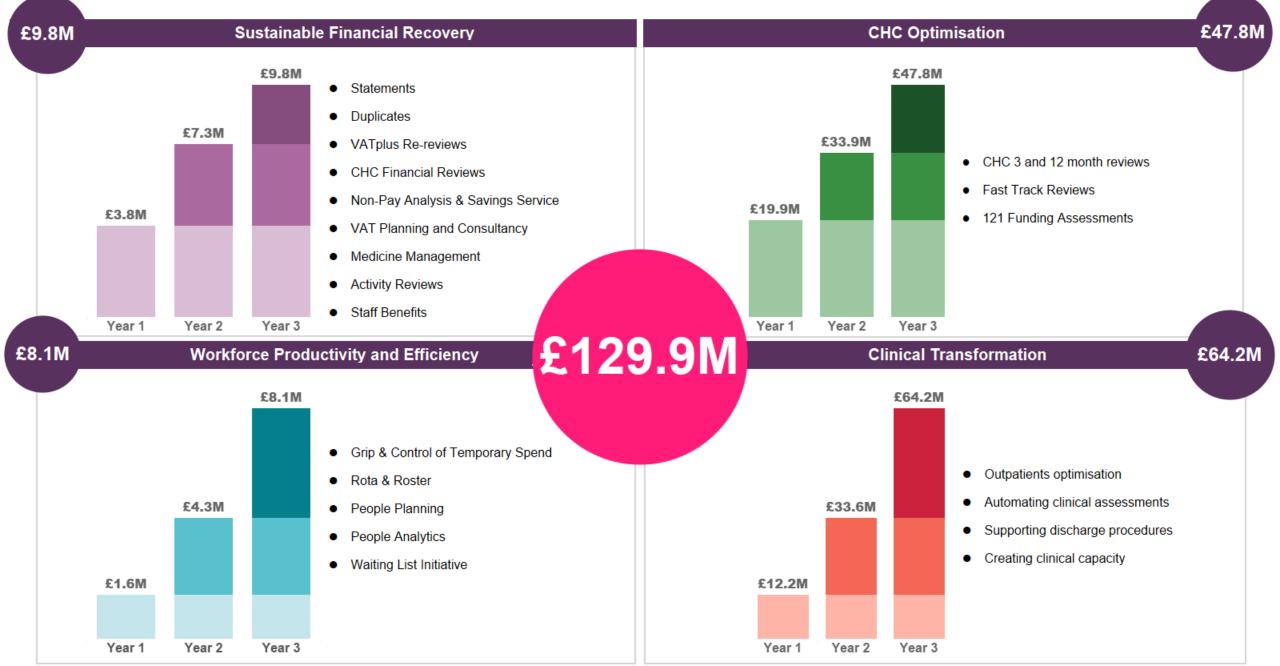


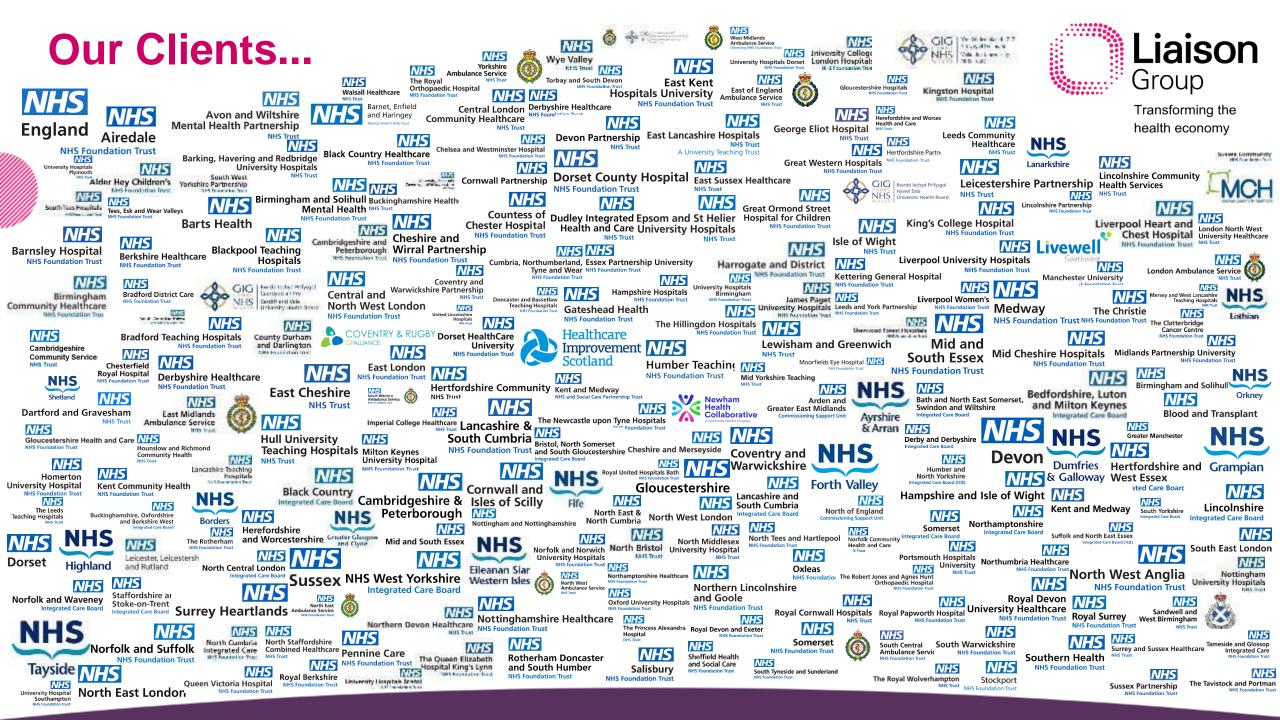
Story of the last three years

Innovating to address national challenges, including:

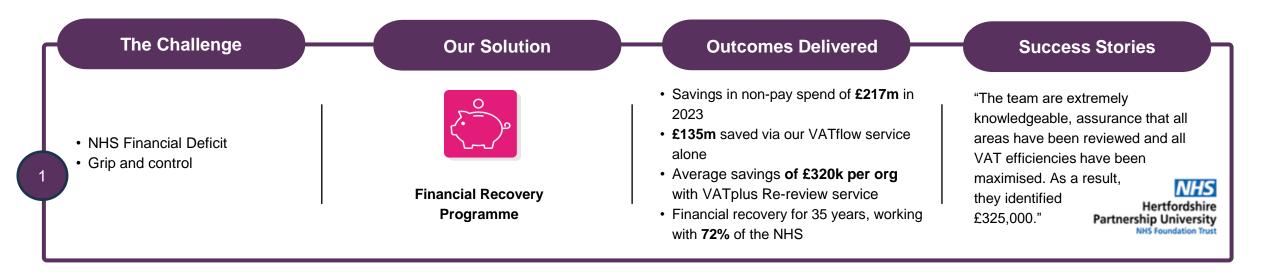


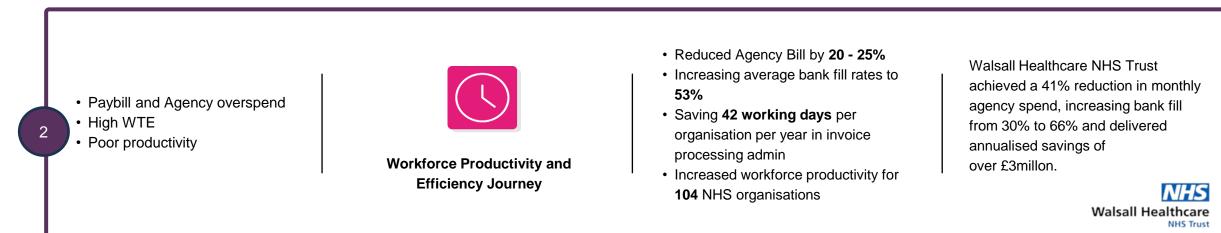
Your Three Year Savings Opportunity Dashboard



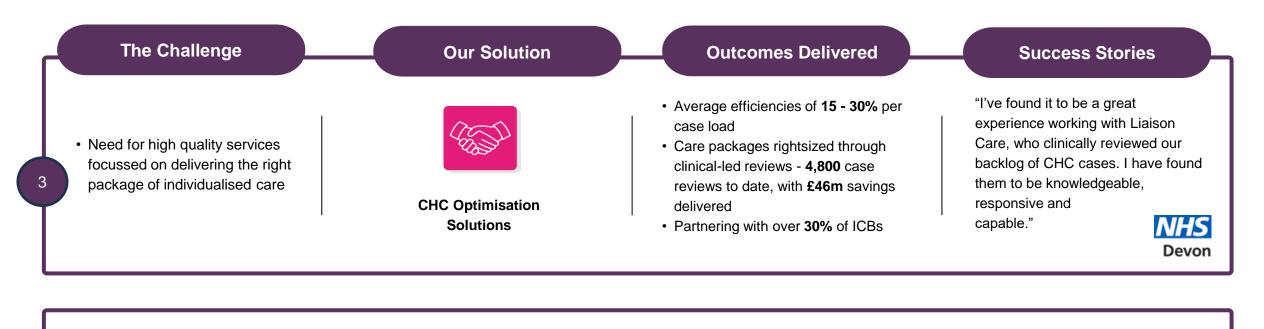


Delivering transformation across four key areas of the NHS





Delivering transformation across four key areas of the NHS



- · Poor patient flow and productivity
- Need for true hospital at home solution
- · Increased demand from patients without bed space in hospital



Clinical Transformation Approach

- Discharging patients 5 days sooner with over £5m costs saved
- 43% capacity increase
- Saves **20,000 bed days** in a year
- 100 patients at any one time in hospital at home
- Own bed is best bed

"It has helped us to manage our caseload safely and efficiently and support more patients to recover in their own home. This helps to free up beds for patients who need to receive treatment in hospital."



London North West **University Healthcare** NHS Trust

Over to you





Transforming the	
health economy	

	Lincolnshire ICS								
		United Lincolnshire Hospitals NHS Trust	t Lincolnshire Partnership NHS Foundation Trust	ⁿ Lincolnshire Community Health Services	NHS Lincolnshire ICB	Grand Total			
	Duplicates	59K	59K	59K		177K			
Recovery	Statements	63K	63K	63K		189K			
r - F	Non-Pay Analysis & Savings Service	450K	300K	225K		975K			
Г	Staff Benefits	2,370K	707K	585K		3,661K			
	VATplus Re-reviews	756K	756K	756K		2,268K			
Г	CHC Financial Reviews				158K	158K			
Г	Medicine Management				2,255K	2,255K			
	ICB Duplicates				63K	63K			
	ICB Statements				74K	74K			
JJ	Total	3,698K	1,885K	1,688K	2,549K	9,819K			
Workforce Productivity	Grip and Control	2,699K	237K	146K		3,082K			
and Efficiency	People Analytics	38K	8К	5К		52K			
-	People Planning	1,782K	565 K	407K		2,754K			
)	Rota & Roster	1,700K	340K	218K		2,259K			
]]	Total	6,220K	1,151K	776K		8,147K			
CHC Optimisation	121 Funding Assessments				16,000K	16,000K			
Г	CHC 3 and 12 month reviews								
Ţ	Fast Track Reviews				31,806K	31,806K			
Г	Total				47,806K	47,806K			
Clinical Transformation	Infinity	46,336K	9,207K	8,627K		64,170K			
Total 3 Years Savings Opportunity		56,254K	12,242K	11,091K	50,355K	129,942K			
Non Client	Not in Scope	pe 🗌 Total	A						

Our People

I would just like to provide some feedback on Natalie Tudor during the DE implementation process:

Natalie's energy and enthusiasm has driven this project – without her I don't think we would be anywhere near starting up with DE so quickly. Nothing is too much trouble for Nat; she always volunteers for those difficult jobs and goes above and beyond what could reasonably be expected Natalie has been extremely supportive during this time and is always available for a call at very short notice. Natalie shows great initiative and a "can-do" attitude that is a credit to her and Liaison as her employer.

Richard Williamson Senior Procurement Category Manager (Workforce)

Nottinghamshire Healthcare NHS Foundation Trust

Our Processes

There was some organisational nervousness about outsourcing reviews, but the quality of services and ability to flex to meet Welsh requirements has been outstanding with a focus at all times on clinical quality not finances.

The Liaison processes are efficient, comprehensive and well documented with several families taking time to comment on their caring approach in remote reviews to ensure the patient/ family voice is heard and recorded fully. When dealing with complex clinical cases clinical grey areas are inevitable in a few cases: I have been really pleased and impressed with how individual cases and partnership working with us has been undertaken to ensure the

individual is fairly and equitable at the centre of all decisions.

Head of CHC Commissioning



Our Tech

As a department, we can see the full benefits of the new system. Through fully utilising the outsourcing function, we now have better oversight and understanding of our rota gaps and locum spend. This, paired with our new safe staffing level guide, has resulted in a reduction of our locum use from 10.4 WTE to 5.2 WTE in just 8 weeks – an overall saving of around £30,000 per month.

The main driving factor for this improvement is the visibility that NHS at Work offers, with the outsourcing function allowing it to interact with TempRE. As the system has allowed us to reduce our need for locums, we have also seen a quicker uptake of shifts, more than halving the average time it takes to fill a locum shift to 52 hours.

Catrin Fear

Operations and Performance Manager, Emergency Medicine NHS

University Hospitals Coventry and Warwickshire NHS Trust

Our approach

Our focus is on true partnership over transactions. With Liaison Group you can expect:



Each of our 385 NHS experts has a shared passion – to help create the best NHS for themselves and their loved ones.

That's just one of the reasons we take the risk of offering our services on a savings-contingent arrangement.

Start your savings journey with Liaison Group today. Contact your Account Manager or get in touch at LiaisonGroup.com





Transforming the health economy