

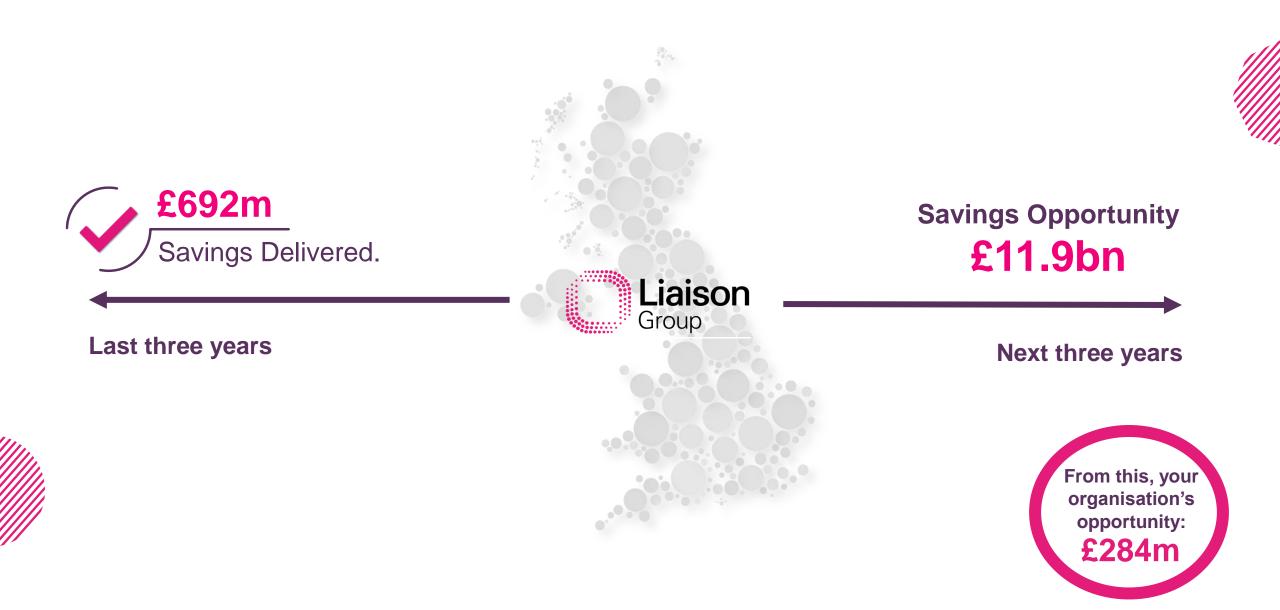
health economy



Buckinghamshire, Oxfordshire and Berkshire West Integrated Care Board

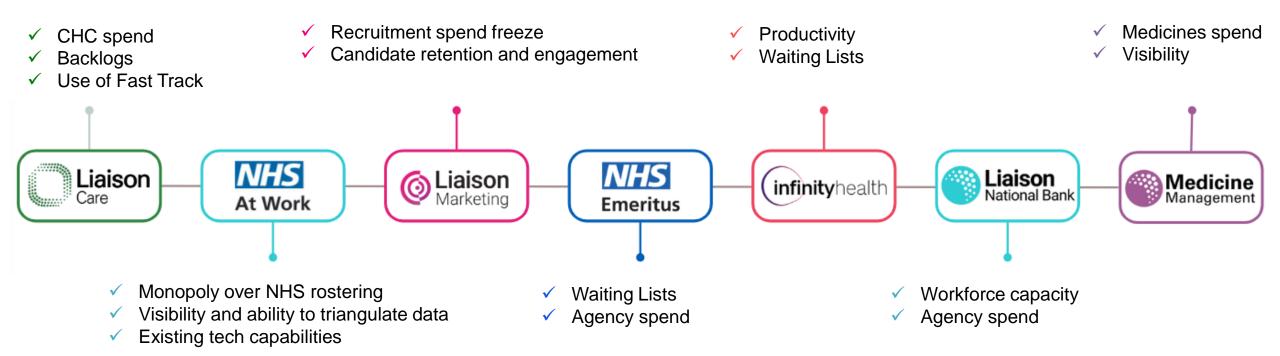
Three-year savings and transformation opportunities

## The National Savings Opportunity with Liaison Group

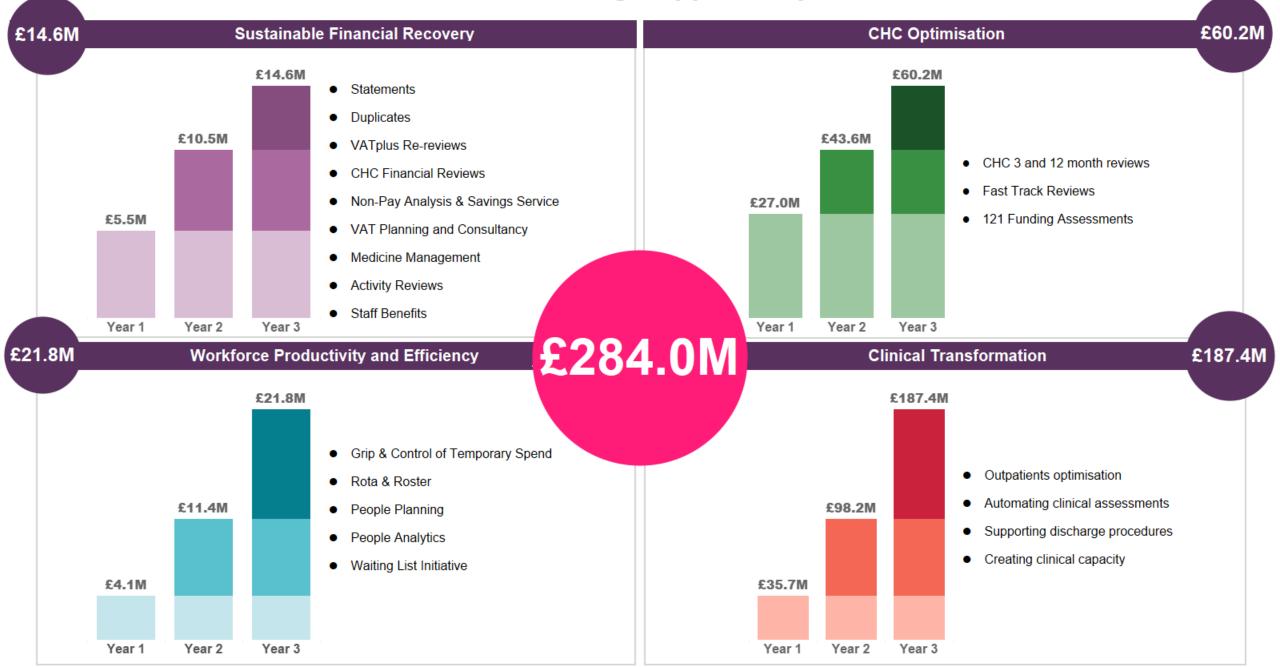


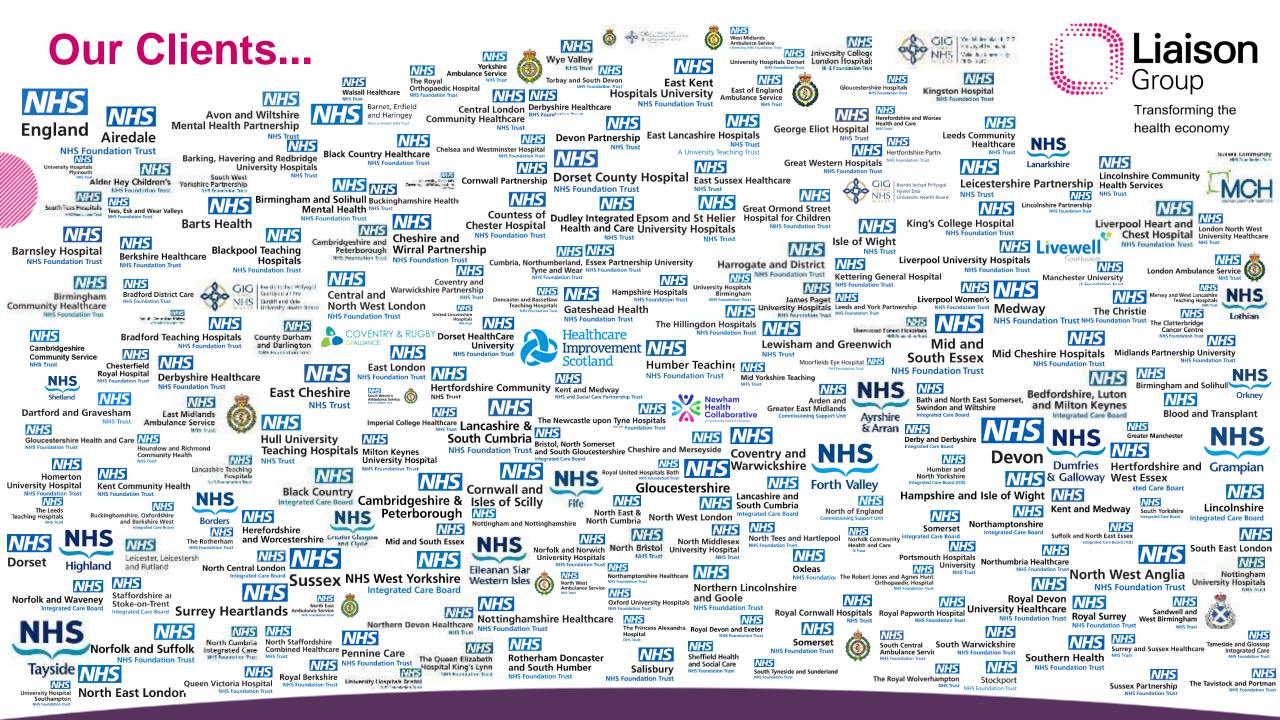
## Story of the last three years

Innovating to address national challenges, including:

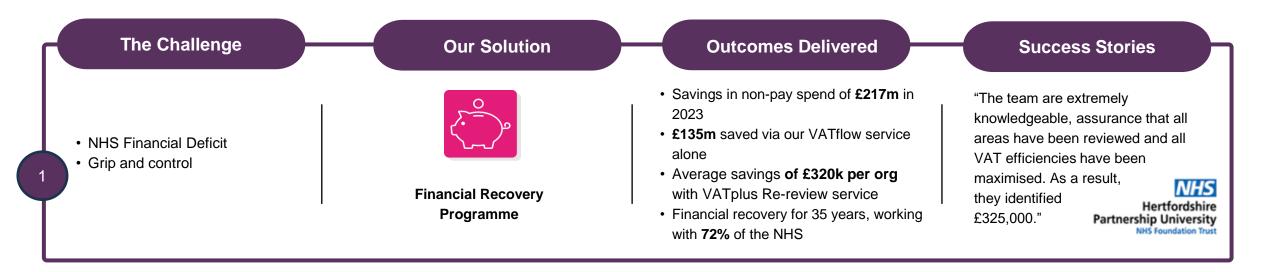


## Your Three Year Savings Opportunity Dashboard



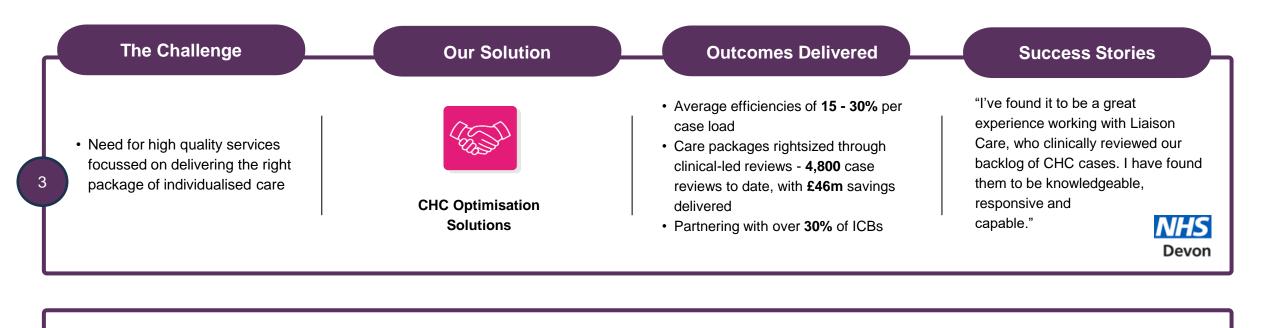


# Delivering transformation across four key areas of the NHS





## Delivering transformation across four key areas of the NHS



- · Poor patient flow and productivity
- Need for true hospital at home solution
- · Increased demand from patients without bed space in hospital



**Clinical Transformation** Approach

- Discharging patients 5 days sooner with over £5m costs saved
- 43% capacity increase
- Saves **20,000 bed days** in a year
- 100 patients at any one time in hospital at home
- Own bed is best bed

"It has helped us to manage our caseload safely and efficiently and support more patients to recover in their own home. This helps to free up beds for patients who need to receive treatment in hospital."



London North West University Healthcare NHS Trust

# Over to you





Transforming the health economy

Buckinghamshire, Oxfordshire and Berkshire West ICS								
		Buckinghamshire Healthcare NHS Trust	Oxford University Hospitals NHS Trust	Royal Berkshire NHS Foundation Trust	Berkshire Healthcare NHS Foundation Trust	Oxford Health NHS Foundation Trust	NHS Buckinghamshire, Oxfordshire And Berkshire West ICB	Grand Total
Recovery	Duplicates			59 <b>K</b>	59K	59K		177K
	Statements			63K	63K	63K		189K
	Non-Pay Analysis & Savings Service	450K		450K	300K	300K		1,500K
	Staff Benefits	1,667K	3,472K	1,580K	1,233K	1,623K		9,575K
	VATplus Re-reviews			258K		258K		516K
	CHC Financial Reviews						158K	158K
	Medicine Management						2,356K	2,356K
	ICB Duplicates						63K	63K
	ICB Statements						74K	74K
	Total	2,117K	3,472K	2,410K	1,655K	2,303K	2,650K	14,607K
and Efficiency	Grip and Control	1,215K	1,306K	749K	558K	2,438K		6,266K
	People Analytics	23K	54K	22K	13K	26K		138K
	People Planning	1,366K	3,083K	1,367K	1,091K	2,016K		8,922K
	Rota & Roster	1,118K	2,227K	959K	745K	1,398K		6,447K
	Total	3,722K	6,669K	3,097K	2,408K	5,878K		21,774K
CHC Optimisation	121 Funding Assessments						23,475K	23,475K
	CHC 3 and 12 month reviews						9,416K	9,416K
	Fast Track Reviews						27,292K	27,292K
	Total						60,183K	60,183K
Clinical Transformation	Infinity	34,323K	73,724K	31,739K	20,901K	26,722K		187,409K
Total 3 Years Savings Opportunity		40,162K	83,866K	37,246K	24,964K	34,902K	62,833K	283,973K
						1		

Non Client

Not in Scope

## **Our People**

#### I would just like to provide some feedback on Natalie Tudor during the DE implementation process:

Natalie's energy and enthusiasm has driven this project – without her I don't think we would be anywhere near starting up with DE so quickly. Nothing is too much trouble for Nat; she always volunteers for those difficult jobs and goes above and beyond what could reasonably be expected Natalie has been extremely supportive during this time and is always available for a call at very short notice. Natalie shows great initiative and a "can-do" attitude that is a credit to her and Liaison as her employer.

Richard Williamson Senior Procurement Category Manager (Workforce)

Nottinghamshire Healthcare NHS Foundation Trust

#### **Our Processes**

There was some organisational nervousness about outsourcing reviews, but the quality of services and ability to flex to meet Welsh requirements has been outstanding with a focus at all times on clinical quality not finances.

The Liaison processes are efficient, comprehensive and well documented with several families taking time to comment on their caring approach in remote reviews to ensure the patient/ family voice is heard and recorded fully. When dealing with complex clinical cases clinical grey areas are inevitable in a few cases: I have been really pleased and impressed with how individual cases and partnership working with us has been undertaken to ensure the

individual is fairly and equitable at the centre of all decisions.

Head of CHC Commissioning



## **Our Tech**

As a department, we can see the full benefits of the new system. Through fully utilising the outsourcing function, we now have better oversight and understanding of our rota gaps and locum spend. This, paired with our new safe staffing level guide, has resulted in a reduction of our locum use from 10.4 WTE to 5.2 WTE in just 8 weeks – an overall saving of around £30,000 per month.

The main driving factor for this improvement is the visibility that NHS at Work offers, with the outsourcing function allowing it to interact with TempRE. As the system has allowed us to reduce our need for locums, we have also seen a quicker uptake of shifts, more than halving the average time it takes to fill a locum shift to 52 hours.

#### Catrin Fear

Operations and Performance Manager, Emergency Medicine NHS

University Hospitals Coventry and Warwickshire NHS Trust

## **Our approach**

Collaboration

Our focus is on true partnership over transactions. With Liaison Group you can expect:



Each of our 385 NHS experts has a shared passion – to help create the best NHS for themselves and their loved ones.

That's just one of the reasons we take the risk of offering our services on a savings-contingent arrangement.

**Shared Vision** 

Start your savings journey with Liaison Group today. Contact your Account Manager or get in touch at LiaisonGroup.com



**Commitment to** 

**Improving Patient Care** 

Transforming the health economy

