

WHO WE ARE...

Liaison Workforce delivers technology solutions to maximise productivity in the NHS workforce. We partner with the NHS to build and bring together workforce tools and solutions in an integrated platform that helps to solve people challenges and increase efficiency.

We also help the NHS with gaining greater grip and control of its bank and agency spend, finding savings which can be channelled to where they are needed the most - whether that be recruiting more frontline staff, improving retention of existing staff, funding additional equipment, or helping to free up more beds.

WHY LIAISON?

- We partner with **57 Trusts and Health Boards** across the UK.
- In the last 3 years, we have **saved the NHS over £100m** from our Workforce solutions.
- We save £120,000– £290,000 per £1m agency spend, delivering a recurrent **cost reduction of 12-28%**.
- Our solutions are part of a **feature-rich, app-enabled** platform which is supported by experts and advanced technology - delivering exceptional experiences, unique actionable insights, and maximising NHS workforce productivity.
- All our services can be procured via **direct award** from an NHS framework.
- **There’s no risk** – most of our solutions are implemented using a shared benefits or contingent pricing model.

MAKING AN IMPACT...

Using people data to overcome workforce challenges

The challenge

In recent years, Stockport NHS FT has implemented both Liaison Workforce’s People Analytics and People Planning solutions, to enable them to overcome challenges relating to their workforce data. It was necessary to encourage engagement within various stakeholder groups, and ensure that all users had the relevant knowledge needed to make full use of the flexible digital platforms on offer for people support and learning and development.

The solution

Within the People Analytics team, a bespoke engagement and deployment programme was created and delivered, whilst the People Planning team ensured that users were aware that digitising the manual exercise facilitated signposting and provided valuable workforce intelligence. This allowed both areas to maximise the impact of people data and generate essential savings.

The results

Within People Analytics:

- 14 data sources were consolidated from 6 systems
- Over 400 Business Group users now able to interact with workforce data
- Board reports for all Business Groups now automated

Within People Planning

- £1,043,000 cost saving opportunity
- 156 manual hours saved
- 2,343 HR admin tasks performed
- 35 itchy feet identified (£890k opportunity)
- 6 performance concerns identified (£153k opportunity)



“Launching People Planning has been an eye-opening experience. We now have the ability to build a picture of our workforce Learning & Development needs.”

- Lindsay Roodurmun, Learning & Development Manager, Stockport NHS FT