

## WHO WE ARE...

Liaison Workforce delivers technology solutions to maximise productivity in the NHS workforce. We partner with the NHS to build and bring together workforce tools and solutions in an integrated platform that helps to solve people challenges and increase efficiency.

We also help the NHS with gaining greater grip and control of its bank and agency spend, finding savings which can be channelled to where they are needed the most - whether that be recruiting more frontline staff, improving retention of existing staff, funding additional equipment, or helping to free up more beds.

## WHY LIAISON?

- We partner with **57 Trusts and Health Boards** across the UK.
- In the last 3 years, we have **saved the NHS over £100m** from our Workforce solutions.
- We save £120,000– £290,000 per £1m agency spend, delivering a recurrent **cost reduction of 12-28%**.
- Our solutions are part of a **feature-rich, app-enabled** platform which is supported by experts and advanced technology - delivering exceptional experiences, unique actionable insights, and maximising NHS workforce productivity.
- All our services can be procured via **direct award** from an NHS framework.
- **There's no risk** – most of our solutions are implemented using a shared benefits or contingent pricing model.

## MAKING AN IMPACT...

**£1.6million savings found in the first 6 months of TempRE implementation**

### The challenge

North East London NHS Foundation Trust wanted to move away from their MasterVend and bring the agency booking process inhouse. They wanted to set up an efficiency savings project, which looked at increasing their Agency Direct Employment (ADE) engagement and compliance to realise savings, and also to gain better control and management of their agency providers.

### The solution

An integrated, app-enabled, flexible workforce management solution was implemented to improve agency spend controls, governance and visibility. The solution, which is proven over 13 years and used successfully by 57 NHS organisations, manages all agency supply, delivering not only strong governance, rate. It manages all agency supply, delivering not only strong governance, rate management and a full audit trail, but also support to help convert agency to bank workers. The solution looks to maximise savings which can be reinvested where most needed, and delivers improved workforce efficiency.

### The results

- **£1.6million** savings achieved in first 6 months, immediate cash to be reinvested.
- **£3.4million** savings realised through ADE project.
- **90%** ADE utilisation achieved.
- **5%** commission savings before implementation through agency negotiation.

“The TempRE technology and dedicated support have transformed our processes, bringing us transparency, control, and efficiency. The system has empowered us to make informed choices, ensuring full compliance is in place, and manage our temporary workforce in-house, supporting us with our agency reduction plan and giving us greater control over our staffing needs.”

- Gillian Mead, Temporary Staffing Booking and Transformation Manager, North East London NHS Foundation Trust.