

OPTIMISING YOUR PFI SCHEME

PFI (public finance initiative) is a way of funding infrastructure and one-off projects such as NHS hospitals. It uses private funding to pay for the upfront costs of design, construction and maintenance, which is then paid back over many years to the companies who financed the project – often banks and construction firms.

There are over 100 NHS PFI schemes with total debt of £50bn across the UK, many of which begin to expire in the next 5-10 years.

With budgets tighter than ever, Liaison Financial can offer PFI-specific consultancy, focusing on Operational or Expiry Review, Forensic review, and Efficiency Opportunities, to ensure that PFI arrangements are optimised and savings opportunities maximised.

Support for your PFI scheme

Liaison Financial's experts have been working on PFI projects since the late 1990s, from feasibility stage, to procurement and operational delivery.

The team currently provides commercial and strategic advice to public sector institutions and private sector entities on infrastructure and project finance projects, preparedness for PFI expiry, contract management, variations, early terminations, joint ventures and appraisals, restructures, and operational efficiencies. We will use our experience to help you use the levers in your PFI contract to achieve your strategic objectives, including:

- Managing the exit from PFI contracts – managing the risks of contract expiry and ensuring value for money as contracts end.
- Improving Operational Performance – improving the performance and efficiency of operational contracts and delivery of cost savings.
- Ensuring the VAT aspects of PFI scheme are optimised, both for now and the future.

Why Liaison Financial?

Our team has helped many NHS and other public sector organisations to achieve their strategic objectives, by taking a commercial approach to optimise their PFI arrangements.

Our expertise comes from specialists including an Infrastructure Projects Authority (IPA) Associate with 25+ years of PFI experience to assist clients navigate complex variations and plan for contract expiry, an experienced NHS director of finance, with commercial experience of PFI contracts and variation, and our VAT team, who have advised on optimising tax on many PFI contracts and managed service arrangements and collectively have more than 250 years' experience.

About us...

Liaison Financial helps the NHS to save millions each year, by identifying and realising savings in non-pay expenditure.

Our expertise, advice and in-depth investigation cuts through what can be complicated and continually changing legislation, high volume transactions, and detailed regulation. Put simply, our approach is proven to provide greater savings for our clients, allowing them to concentrate on the most important part of the NHS, patient care.

In 2023, Liaison Financial saved NHS organisations more than £217million, supporting 236 NHS organisations.

All our services can be direct awarded from an NHS framework, and there's no risk – most of our solutions are implemented using a shared benefits model.

To talk to us about optimising your PFI arrangements, please get in touch.

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