

Case study

A focus on flexible workforce spend realises savings of over £400,000



Over £400k agency and bank net savings since go live



Continual increase in agency engagement



25% reduction in Consultant spend and 21% reduction in Medical and Dental spend

The Challenge

Within the region, the demand for services continues to grow, whilst budgets become increasingly tighter, an experience not exclusive to the South Yorkshire area.

In order to provide high quality services, it has become increasingly necessary to ensure that all resources are used effectively and support the delivery of effective care.

The Solution

Liaison Workforce supported the organisation's aims of managing Medical and NMNC temporary spend, with a focus on growing the internal bank and reducing agency spend, which has resulted in an overall lower spend across these staffing groups. Despite the challenges created by the Covid-19 pandemic, the Trust has seen a 25% reduction in Consultant spend, and a 21% reduction in Medical and Dental spend between 2019 and 2020, as a result of the implemented solutions, saving over £400,000 in agency and bank net savings.

The mii Flexible Workforce solution has provided the Trust with extra control and transparency which allows their management teams to challenge every pound spent, ensuring the best value for money.

In addition to utilising mii Bank and mii Agency Management to manage the workforce, Liaison Workforce provides essential workforce intelligence, which enables both HR and management teams to make evidence-based decisions, allowing for continual improvements to be made to the benefit of both staff and patients.

Client

NHS
Sheffield Health and Social Care
NHS Foundation Trust

Location

South Yorkshire and Bassetlaw

Date

2019 – Present

Challenge

Maximise savings, reduce medical and NMNC overall temporary spend whilst providing transparency and control.

Solutions

- mii Bank
- mii Agency Management
- mii Apps
- mii Experts
- mii Data Warehouse
- mii Pay

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The Outcomes

✓ mii Experts

The Trust has and continues to benefit from full systems training provided to all users, pre and post implementation, along with dedicated system and payroll support.

They also benefit from improved agency management via agency engagement specialists, who provide dedicated support for when candidates are sourced for those roles in where there is a national shortage.

✓ mii Data Warehouse

Management information and bespoke workforce intelligence is provided to the Trust on a regular basis. Access to regional and national benchmarking is also provided, along with a bespoke KPI which allows managers to focus on key areas with the ability to drill-down into further granular details.

✓ mii Apps

The TempRE App allows workers to submit timesheets on the go, which has helped with reduction of paper and eliminated duplication.



Through the use of technology and expertise, we have been able to gain further control of our temporary medical spend, which has enabled us to reduce our agency costs. We have access to fantastic workforce intelligence which enables us to make evidence-based decisions and provides us complete visibility. We are pleased to have achieved the savings we have to date and are looking forward to making more savings and efficiencies moving forward."

Jo Wilson

Medical Education and Staffing Manager

Next steps

- ✓ Continue to control and further minimise agency expenditure.
- ✓ Continue to use workforce intelligence and benchmarking to drive down spend.
- ✓ Continue to make savings and efficiencies through the use of mii Flexible Workforce and mii Experts.



We are really pleased with the support we gain from the Liaison Workforce team. We are able to request ad hoc workforce intelligence (some of which have helped to inform CQC requirements) and system guidance which are provided rapidly which give us the answers we need really quickly! The client services and agency engagement team were able to provide additional support to ensure we gained the right candidates for hard to fill roles. The system is intuitive making it straightforward when we need to source, access and book temporary staff."

Basma Sadaf

Rota Coordinator

To find out more about mii Flexible Workforce or to discuss options for your organisation, please get in touch at info@liaisongroup.com



**Liaison
Workforce**

Changing the global
health economy